

FOR OFFICE USE ONLY/  
ACCOUNT NUMBER

## How to Join the Mannatech Family

# 1

### Select the Registration Pack on the Associate Application and Agreement.

Name	Price
Basic Registration Pack	\$0

## Associate Information

# 2

### “Mail To” Information

### “Ship To” Information (if different from “mail to”)

Provide accurate information to be assured your orders and checks can be delivered correctly. “Mail To” information must be submitted in writing to Mannatech, Incorporated. “Ship To” information may be changed through the Mannatech website, **Mannatech.com**, or by calling Customer Care at (800) 281-4469.

### Sponsor Information Enroller Information

Sponsor and Enroller Information must be filled in before submission of the Application. Speak with the person who contacted you about Mannatech about filling in this information.

## Authorization (your signature is required)

# 3

You must first read and understand the “U.S. Associate Terms and Conditions” on page two of this document, and then sign the application.

## Submitting Your Application

### By FAX:

Fax the completed Application to **972-471-8191**. Include payment information with your order. **If ordering by fax, do not fax twice or mail hard copy of order to Mannatech.**

### By MAIL:

Send the completed Application with business form and certificate to:

Mannatech, Incorporated  
Attn: Business Systems  
600 S. Royal Lane, Suite 200  
Coppell, TX 75019

## Join the Mannatech Family

# 1

### Name

Basic Registration Pack

### Price

\$0

## SPONSOR INFORMATION

# 2

MUST BE FILLED OUT PRIOR TO SUBMISSION TO MANNATECH.

ACCOUNT NUMBER OR  INT'L APPLICATION I.D. NUMBER  
 U.S. SSN OR FED. ID. NUMBER OR  SIN OR BUSINESS NUMBER

\_\_\_\_\_  
COUNTRY \_\_\_\_\_

LAST NAME  
\_\_\_\_\_

FIRST NAME  
\_\_\_\_\_

## ENROLLER INFORMATION

The Enroller and Sponsor may be the same person, or the Enroller may place the new Associate under another Sponsor in his/her sales organization. Neither the Sponsor nor the Enroller receives any bonus, payment or other benefit from the recruitment of a new Associate.

ACCOUNT NUMBER OR  INT'L APPLICATION I.D. NUMBER  
 U.S. SSN OR FED. ID. NUMBER OR  SIN OR BUSINESS NUMBER

\_\_\_\_\_  
COUNTRY \_\_\_\_\_

LAST NAME  
\_\_\_\_\_

FIRST NAME  
\_\_\_\_\_

TELEPHONE  DAYTIME  EVENING  
\_\_\_\_\_-\_\_\_\_\_-\_\_\_\_\_

## Authorization YOUR SIGNATURE IS REQUIRED

By signing below, we apply to become an Associate with Mannatech, Incorporated, and agree to abide by the terms and conditions as stated on page two of this document.

\_\_\_\_\_  
NON-PROFIT ENTITY NAME

## Associate Information

### FEDERAL TAX I.D. NUMBER:

\_\_\_\_\_-\_\_\_\_\_-\_\_\_\_\_

PLEASE NOTE: The Non-Profit Business Form (1804901) and the organizations Non-Profit Certificate must accompany this registration form.

### NAME OF NON-PROFIT ORGANIZATION

\_\_\_\_\_

### CONTACT PERSON

\_\_\_\_\_

### LAST NAME

\_\_\_\_\_

### FIRST NAME (NAME IS REQUIRED FOR PROCESSING)

\_\_\_\_\_

LANGUAGE PREFERENCE  ENGLISH  FRENCH  SPANISH

## “MAIL TO” INFORMATION

STREET ADDRESS (USE THIS LINE AND THE LINE BELOW IF MORE SPACE IS NEEDED)

\_\_\_\_\_

STREET ADDRESS CONTINUED (IF NECESSARY)

\_\_\_\_\_

### CITY

\_\_\_\_\_

### STATE

\_\_\_\_\_

### ZIP

\_\_\_\_\_-\_\_\_\_\_-\_\_\_\_\_

### DAY TELEPHONE

\_\_\_\_\_-\_\_\_\_\_-\_\_\_\_\_

### CELLULAR TELEPHONE

\_\_\_\_\_-\_\_\_\_\_-\_\_\_\_\_

E-MAIL ADDRESS (PLEASE PRINT)

\_\_\_\_\_

## “SHIP TO” INFORMATION (IF DIFFERENT FROM “MAIL TO”)

STREET ADDRESS (USE THIS LINE AND THE LINE BELOW IF MORE SPACE IS NEEDED)

\_\_\_\_\_

STREET ADDRESS CONTINUED (IF NECESSARY)

\_\_\_\_\_

### CITY

\_\_\_\_\_

### STATE

\_\_\_\_\_

### ZIP

\_\_\_\_\_-\_\_\_\_\_-\_\_\_\_\_

# 3

\_\_\_\_\_  
AUTHORIZED SIGNATURE DATE  
(THE PERSON GIVEN SIGNING OR ACCOUNT MANAGEMENT AUTHORITY BY THE ENTITY/APPLICANT'S OWNER AND/OR ITS GOVERNING MEMBER(S)/BODY/BOARD/DIRECTOR(S)/OFFICER(S), ETC. AS THE CASE MAY BE. AT MANNATECH'S DISCRETION, ADDITIONAL DOCUMENTATION MAY BE REQUIRED.)

\_\_\_\_\_  
TITLE OF SIGNEE

1. Upon acceptance of this application by Mannatech, Incorporated ("Mannatech" or "Company"), signed submission of the Non-Profit Business Form and the issuance of an account number, we are authorized as an Associate as of the date of this Associate Application & Agreement. The term of this agreement is one year.
2. As an Independent Associate, we must submit a valid tax identification number (or its equivalent) before being issued a Company Account Number.  
  
The Company is not responsible for withholding, and shall not withhold or deduct from our bonuses and commissions, if any, FICA or taxes of any kind, unless such withholding becomes legally required. We agree to be bound by all sales tax collection agreements between the Company and all appropriate taxing jurisdictions, and all related rules and procedures. The company accepts Non-Profit organizations. The Non-Profit is responsible for adhering to their by-laws to ensure they can earn commissions and receive a yearly 1099.
3. We understand that as an Independent Associate:
  - a. We have the right to purchase products and services from the Company at Associate cost.
  - b. We have the right to offer for sale Mannatech products and services in accordance with these Terms and Conditions.
  - c. We have the right to register persons in Mannatech.
  - d. We are an Independent Contractor and not an employee, agent, partner, legal representative or franchisee of Mannatech. We are not authorized to and will not incur any debt, expense or obligation or open any checking account on behalf of, for, or in the name of the Company. We agree that we will be solely responsible for paying all expenses that we may incur, including but not limited to travel, food, lodging, secretarial, office, long distance telephone and other expenses. WE UNDERSTAND THAT WE SHALL BE TREATED AS AN INDEPENDENT CONTRACTOR OF MANNATECH FOR ALL PURPOSES, INCLUDING FOR FEDERAL OR STATE TAX PURPOSES.
  - e. We will develop and service personal customers as stated in the Mannatech Compensation Plan. We will use the Retail Sales Invoice (Mannatech Online Document 1805901) provided by the Company, which outlines the date of the sale, the name and address of the merchant, buyer's right to cancel statement (part of these Terms and Conditions), and address where the buyer can send the cancellation notice for the sale of Mannatech products. We understand that we must keep accurate records of retail sales, and that the Company may periodically ask us to provide documentation of such sales to the Company.
  - f. We will use only the sales contracts and order forms that are provided by the Company for the sale of its products, and we will follow all Policies & Procedures established by the Company for the completion and processing of such contracts and orders.
  - g. We will use only Company-approved promotional materials when representing the Company, offering the business opportunity, compensation plan, training other Associates and/or making representations as to the products. We agree to present the Mannatech Compensation Plan and Mannatech products and services, as set forth in official Company literature. We will make no claims, statements, disclosures, representations or warranties regarding potential income, earnings, products, or services that are not printed in the Company's literature in either selling the products or in meeting with prospective Associates.
  - h. In order to be eligible to receive bonuses and commissions, we will order only enough products for a four-week period to reasonably fill our needs and/or we will resell at least 70% of all products or services that we purchase from Mannatech. All products purchased will be for sale to or use by an end-consumer, and we will not purchase any products or service solely for the purpose of qualifying for overrides, commissions or bonuses.
  - i. If we fail to annually renew our Mannatech Associateship, we understand that we will lose certain rights as an Independent Associate, including rights to our downline organization, bonuses and commissions pursuant to the Mannatech Compensation Plan until such time that we have renewed our position in accordance with the terms of the then-current Compensation Plan.
  - j. Non-Profit organizations must disclose in their promotional materials all costs, fees and commissions to persons joining as Independent Associates.

- k. Non-Profit Disclosure to persons of the membership status: The Member must understand they are agreeing to become a part of the Mannatech Member program. The Member may make a one-time order or agree to participate in the Automatic Order program. The Member has a right to terminate an Automatic Order or their position at any time. The Member must understand a portion of their order is paid to the Non-Profit organization. Members may decide at any time to become Independent Associates and are eligible for the Satisfaction Guarantee per the Member Policies & Procedures.
4. We may not assign any rights or delegate our duties under this Agreement without the prior written consent of the Company. Any attempt to transfer or assign this Agreement without the express written consent of the Company renders this Agreement voidable at the option of the Company and may result in termination of this Agreement.
5. We will comply with all federal, state, county and municipal laws, ordinances, rules and regulations and will make all reports and remit all withholdings or other deductions as may be required by any federal, state, county or municipal law, ordinance, rule or regulation.
6. This Associate Application Agreement, inclusive of the Associate Policies & Procedures and Mannatech Compensation Plan ("Agreement"), constitutes the entire contract between Mannatech and us. Any promises, representations, offers or other communications not expressly set forth in this Agreement are of no force or effect. To the extent of any conflict or inconsistency between this Agreement and any other agreement (other than the Policies & Procedures), this Associate Application and Agreement shall supersede and prevail over any term of any other agreement as to the matters addressed herein.
7. We agree to carefully READ and COMPLY with the Mannatech Associate Policies & Procedures and the Mannatech Compensation Plan, both of which are incorporated into and made a part of this Agreement. We understand that these Terms and Conditions, the Mannatech Policies & Procedures, or the Mannatech Compensation Plan (all of which are collectively referred to as the "Agreement") may be amended from time to time, and we agree that any revisions or amendments shall become binding for us upon the publication of such revisions on Mannatech Online Documents or as officially announced in any Company communication. The continuation of our Mannatech Associateship or our acceptance of bonuses or commissions shall constitute our acceptance of this Agreement, and any and all amendments. We understand that we must be in good standing, and not in violation of any of the terms of this Agreement, in order to be eligible to receive any bonuses or commissions from Mannatech. We understand that we shall control the manner and means by which we operate our Mannatech business, subject to our compliance with the Agreement. In the event that a provision of this Agreement is held to be invalid or unenforceable, such provision shall be reformed only to the extent necessary to make it enforceable, and the balance of the Agreement will remain in full force and effect.
8. To the extent permitted by law, the Company, its directors, officers, shareholders, employees, assigns and agents (collectively referred to as "affiliates") shall not be liable for, and we release the Company and its affiliates from and waive, all claims for any loss of profits, indirect, direct, special or consequential damages or any other loss incurred or suffered by us as a result of: (a) our breach of this Agreement or the Mannatech Policies & Procedures; (b) the promotion or operation of our Associateship and any activities related to it (e.g., the presentation of Mannatech products or Compensation Plan, the operation of a motor vehicle, the lease of meeting or training facilities, etc.); (c) any incorrect or wrong data or information provided by us; or (d) the failure to provide any information or data necessary for Mannatech to operate its business, including without limitation, our registration and acceptance into the Mannatech Compensation Plan or the payment of commissions or bonuses. We agree that the entire liability of the Company and its affiliates for any reason whatsoever related to the relationship between us and the Company, including, but not limited to, any cause of action in contract, tort or equity, shall not exceed and shall be limited to the value of the products we have purchased from the Company under this Agreement or any other agreement that are in resalable condition.

9. This Agreement will be governed by and construed in accordance with the laws of the State of Texas. Except as set forth in the Mannatech Policies & Procedures, all disputes and claims relating to the Agreement, the Company, the Application, or its products and services, the rights and obligations of an Independent Associate or the Company under the Agreement shall be settled totally and finally by arbitration in Dallas, Texas, or such other location as the Company prescribes, in accordance with the Federal Arbitration Act and the Commercial Arbitration rules of the American Arbitration Association. If an Associate files a claim or counterclaim against the Company, an Associate shall do so on an individual basis and not with any other Associate or as part of a class action. The decision of the arbitrator shall be final and binding on the parties and may, if need be, be reduced to a judgment in any court of competent jurisdiction. This agreement to arbitrate shall survive any termination or expiration of the Agreement.
10. Non-Profit organizations must confirm the organizational by-laws allow the use of its proprietary information for its fundraising purposes through a network marketing method, and that there are no restrictions precluding offering the opportunity to become Members/Independent Associates to the organization's donor database.

### Notice of Cancellation

You, the buyer, may CANCEL this transaction, without any penalty or obligation, at any time prior to midnight of the THIRD BUSINESS DAY after the date of this transaction. If you cancel, any property traded in, any payments made by you under this contract or sale, and any negotiable instrument executed by you will be returned within TEN BUSINESS DAYS following receipt by the seller of your cancellation notice, and any security interest arising out of the transaction will be cancelled. If you cancel, you must make available to the seller at your residence, in substantially as good condition as when received, any goods delivered to you under this contract or sale, or you may, if you wish, comply with the instructions of the seller regarding the return shipment of the goods at the seller's expense and risk. If you do make the goods available to the seller and the seller does not pick them up within 20 days of the date of your Notice of Cancellation, you may retain or dispose of the goods without any further obligation. If you fail to make the goods available to the seller, or if you agree to return the goods to the seller and fail to do so, then you remain liable for performance for all obligations under the contract. To cancel this transaction, mail or deliver a signed and dated copy of the Cancellation Notice or any other written notice, to the address in this contract NOT LATER THAN MIDNIGHT of the Third Business Day after the date of this transaction. You must give notice of cancellation by a method that will allow you to prove that you gave notice, including registered mail, fax or by personal delivery. By signing below, you agree that you have read and understand the statements above and the requirements of Mannatech regarding accuracy of representations regarding its products, the Policies & Procedures and Mannatech Compensation Plan ("Agreement").

NON-PROFIT ENTITY NAME \_\_\_\_\_

X \_\_\_\_\_  
AUTHORIZED SIGNATURE [THE PERSON GIVEN SIGNING OR ACCOUNT MANAGEMENT AUTHORITY BY THE ENTITY/APPLICANTS OWNER AND/OR ITS GOVERNING MEMBER(S)/BODY/BOARD/DIRECTOR(S)/OFFICER(S), ETC. AS THE CASE MAY BE. AT MANNATECH'S DISCRETION, ADDITIONAL DOCUMENTATION MAY BE REQUIRED.]

TITLE OF SIGNED \_\_\_\_\_

DATE \_\_\_\_\_

Mannatech, Incorporated  
600 S. Royal Lane, Suite 200  
Coppell, TX 75019  
(972) 471-8111



**Mannatech**  
*Live for Real.*

## Non-Profit Business Form

1. Federal Employer I.D. Number or Tax I.D. Number: \_\_\_\_\_
2. The Non-Profit enrolling as a Mannatech Independent Associate(s) registration was issued by (check the appropriate box):  State  IRS  Both State/IRS
3. Name of Business/Organization enrolling as an Associate: \_\_\_\_\_
4. The person(s) primarily responsible for managing the Associate business activities (the Manager/Responsible party [The Manager/Responsible party as designated/authorized by the entity/applicants owner and/or its governing member(s)/body/board/director(s)/officer(s), etc. as the case may be. At Mannatech’s discretion, additional documentation may be required.]) is/are: \_\_\_\_\_
5. **Guarantee of Indemnity:** By making this application and signing below, \_\_\_\_\_  
[Business/Organization Name]

1. Affirms that Mannatech, Incorporated (“Mannatech”) shall not be liable or responsible for, and shall be saved and held harmless from and against any and all suits, actions, losses, damages, claims, or liability of any character, type, or description, including all expenses of litigation, court costs, and attorney’s fees, for injury or death to any person, or injury to any property alleged, received, or sustained by any person or persons or property, arising out of or occasioned by, directly or indirectly, the performance of the business relating to the Associate account including claims and damages arising in whole or in part from the intentional acts and/or negligence by the Associate and/or its employees as the case may be.

It is the expressed intent of the parties to this Agreement that the indemnity provided for in this section is an indemnity extended by the undersigned (who must be natural persons) to indemnify and protect Mannatech from the consequences of the Business/Organization, including the negligence caused by its employees, whether such negligence is the sole or contributory cause of the resultant injury, death, or damage. However, the indemnity provided for in this section shall apply only when the negligent act of the Business/Organization and/or its employees is a contributory cause of the resultant injury, death, or damage, and shall have no application when the negligent act of the Business/Organization and/or its employees is the sole cause of the resultant injury, death, or damage, unmixed with the legal fault of another person or entity. [For the purpose of this application/document employee(s) includes the Business/Organization’s directors, officers, managers, responsible party(ies), contractors, consultants, etc. as the case may be.]

2. Affirms that the Business/Organization will abide by all Associate Policies & Procedures when conducting any Mannatech–related business activities, and will enforce such Policies with regard to all other employees and hereby personally indemnify Mannatech for all wrongful acts of employees for any liability, and for the failure of such person(s) to abide by the Associate Policies & Procedures of Mannatech in respect to the conduct of any Mannatech–related business.

Authorized Signature of Manager/  
Responsible Party(ies) [See #4 above]

Printed Name:

\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_